

## BROKEN or BROKEN DOWN?

\* While many claims of dental trauma are legitimate, such as in the picture below, many are the result of pre-existing conditions.

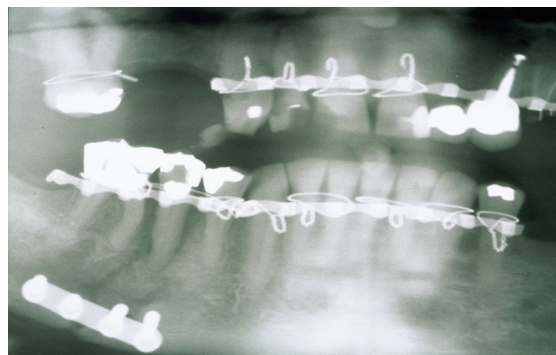


\* The claimant or treating dentist may omit a description of pre-existing conditions in the submitted claim information.



## ACCIDENT RELATED?

\* An obvious fracture of the jaw involving the teeth is expected to require long-term and expensive treatment.



\* Further examination reveals many pre-existing problems and missing teeth. Although an appropriate treatment plan was submitted, half of the needed treatment was needed prior to the accident, and was not even indirectly related to the accident.

## PRE-EXISTING CONDITIONS

\* In the photo below, pre-existing conditions fully account for the need for all treatment planned. The incident in question did not contribute to the need for treatment, or make it any more urgent than before. For this reason the incident was not an aggravation of the prior condition.



\* **Nadent consultants can accurately determine if prior conditions account for the need for treatment; and/or advise if all or a portion of treatment is accident related.**

## NADENT'S SERVICES

\* Nadent's dental experts are available to review all types of dental claims: product liability, worker's compensation, auto and other accidents, as well as professional liability claims.

\* Nadent can assist in obtaining essential dental records.

\* We are also available to appear for depositions and/or court testimony.

## BENEFIT-TO-COST RATIOS (average):

\* Our clients will not save on every claim submitted as three or four of every ten are legitimate. However, when averaged over ten submitted claims, the savings on the remaining five or six results in a 5:1 to 10:1 ratio versus the cost for having those ten claims reviewed.

**AUTO- 5:1**

**WORKERS COMP- 4:1**

**PRODUCT LIABILITY- 10:1**

### To Submit a Claim for Review:

- Access our secure portal via our website, [www.nadent.com](http://www.nadent.com)
- Email directly to us at [claims@nadent.com](mailto:claims@nadent.com)
- Fax (no x-rays or photos) to (970) 226-0249

**EAST: Lead Consultants**

Dr. Anthony Sciascia  
Home State: Wisconsin & Idaho

Dr. Marc Herman  
Home State: New York

Dr. Mitchell Levy  
Home State: New York

Dr. Sharon Turner  
Home State: Kentucky

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**SOUTH: Lead Consultants**

Dr. Joel Feinberg  
Home State: Colorado

Dr. Sharon Turner  
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**WEST: Lead Consultants**

Dr. Joseph C. Tomlinson  
Home State: Colorado

Dr. Daniel Savitske  
Home State: Colorado

Dr. Anthony Sciascia  
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**DR. JOSEPH TOMLINSON**

NATIONAL DIRECTOR &  
CEO since May 2013.

Dr. Joseph Tomlinson has been owner and president of Nadent West for the past 29 years & co-owner and manager of Nadent South for the past 25 years.

**DR. JOEL FEINBERG**

CO-OWNER OF NADENT  
SOUTH since 2010.

Dr. Joel Feinberg has been practicing dentistry for 40+ years and with Nadent for 9. He was also the active Site Chair for COMOM in 2013.



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